

## Looking for Business Development Manager (f/m/d)



### What We Do

Artificial Intelligence is the most promising technology for solving previously unsolvable problems such as autonomous driving, intelligent robots and smart farming. The development of these AI systems requires vast amounts of training data, which is the main cost factor. We at rabbitAI develop novel solutions that improve the quality of training data while reducing costs at the same time.

### Who We Are

We are rabbitAI, a young start up with a strong background in software development, machine learning and camera system design. Our vision is to aid companies in the emerging field of Artificial Intelligence to grow rapidly. We are looking for a candidate to drive the business side of our startup.

### Your Job

- Build and maintain relationships with investors and customers
- Identify and analyze potential markets
- Develop and evaluate our business model
- Plan finances and business growth

### Your Skills

- Qualification in business administration, finance, controlling or related areas
- Strategic vision with the ability to plan for excellence
- Fluent in German and English
- Familiarity with Computer Vision, ADAS, Machine Learning or similar fields
- Ideally several years of experience in a senior management position and proven leadership qualities, preferably in a startup or in a fast-growing company

### Our Offer

- Full-time position within an "EXIST-Forschungstransfer"
- Initially TV-L E13/14 (Öffentlicher Dienst) according to Qualifications
- Opportunities to grow in a young startup
- A feedback-seeking culture that fuels personal growth
- A *really* healthy work-life balance

**If you are interested get in touch: [info@rabbitai.de](mailto:info@rabbitai.de).**