

TECH WORKERS COOPERATIVE SEEKS

BUSINESS

DEVELOPMENT

Working Student (f/m/d)

14-18 EUR per hour

Mannheim, Germany

Remote

Part time

INF

INF eG is a sustainable employee-owned cooperative in the technology industry that focuses on innovative software solutions. We spare ourselves the HR buzzword bingo, because we are different anyway. As a cooperative, we want to create a new narrative regarding what companies and entrepreneurship can be all about. We believe that holistic sustainability includes the participation, empowerment and co-determination of all employees, so every employee can become a member and therefore owner of INF.

As a working student in our business team, you will work closely with our founders to realize the go to market of rightflow: A web platform to automate claims processing for law firms. Working on rightflow means you can work with a talented product team, engaged leads and a huge market potential that has to be unleashed.

YOUR DAILY BUSINESS • Participate in sales and internal business development meetings together with the founders • Contact with german speaking customers • Converting leads to happy customers • Research tasks • Building sheets and slides • Back Office and accounting tasks • Appreciative (a)-synchronous human interaction with your teammates • We provide feedback One-on-Ones, sprint reviews and more to foster your personal growth

REQUIREMENTS • **Hard skills:** Currently enrolled in a degree program, knowledge and enthusiasm for business development and eager to learn more about technology • **Interest:** you are passionate about INF's vision of a sustainable future and at the same time enthusiastic about SaaS products that inspire customers and leave a sustainable footprint in the market • **Team player:** You want to join an ambitious team to achieve great things together, feel comfortable with talking about your feelings and sharing and receiving candid feedback • **Mindset:** You are curious, have a growth mindset and feel connected to a healthy start-up mentality that consists of strength through work-life balance and not through sacrifice • **Growth:** You want to excel not only in your career, but also personally and want to help shape the future of a pioneering project • **Your friends describe you with the following words:** creative, responsible, empathetic & structured

BENEFITS

 A team of experienced, talented and empathetic start-up founders who strive for sustainable growth

 A culture of accountability, honesty, personal and professional growth

 Opportunity to acquire cooperative shares and thus become the owner of your own employer, full voting rights at the General Assembly, direct profit sharing and participation in a solidary and cooperative community

 Participation in the INF Summer Retreat, an annual joint workation together with your partner and children at the Sea

 Flexible working hours and locations. You work when you feel most productive.

 And many other benefits that you can develop with us to become the most attractive employer and best place to work



APPLY NOW